ANTIBIOTICE SA IASI
Sediul/Adresa IASI, STR. VALEA LUPULUI NR. 1
Cod unic de înregistrare 1973096

Annex no. 1

ADJUSTED INCOME AND EXPENDITURE BUDGET FOR 2020

thousand lei

	INDICATORS	Row no.	Approved current year (2020)	Adjustment proposals for	% 6=5/4x100	Provisions for 2021	Provisions for 2022	% 9=7/5x100	% 10=8/7 x 100
1	2	3	4	5	6	7	8	9	10
	TOTAL INCOME (Row 1=Row 2+Row 5)	1	434,463	400,000	92.1	424,000	455,000	106.00	107.31
	Total operating revenue, of which:	2	428,418	394,300	92.0	418,300	448,500	106.09	107.22
	Financial income	5	6,045	5,700	94.3	5,700	6,500	99.99	114.04
	TOTAL EXPENSES (ROW 6=ROW 7+ROW 19)	6	399,271	375,500	94.0	398,001	427,000	105.99	107.29
	Operating expenses (Row 7= Row 8+Row 9+Row 10+Row 18) of which:	7	384,645	361,070	93.9	383,701	410,728	106.27	107.04
A.	expenditure on goods and services	8	210,956	196,296	93.1	207,193	224,729	105.55	108.46
B.	tax expenses and similar charges	9	47,265	37,400	79.1	42,000	38,500	112.30	91.67
C.	staff expenses (Row 10=Row 11+Row 14+Row 16+Row 17) of which:	10	101,669	105,100	103.4	110,508	122,499	105.15	110.85
	C0 Salary expenditure (Row 1=Row 12+Row 13)	11	95,324	98,602	103.4	103,938	115,673	105.41	111.29
	C1 Salary costs	12	87,805	90,898	103.5	96,239	107,982	105.88	112.20
	C2 bonuses	13	7,519	7,704	102.5	7,704	7,704	100.00	100.00
	C4 Expenditure related to the mandate contract and other management and control bodies, commissions and committees	16	4,168	4,242	101.8	4,242	4,242	100.00	100.00
	C5 Expenditure on contributions due by the employer	17	2,177	2,227	102.3	2,301	2,563	103.32	111.39
D.	other operating expenses	18	24,755	22,275	90.0	24,000	25,000	107.75	104.17
	Financial expenses	19	14,626	14,430	98.7	14,300	16,272	99.10	113.79
	GROSS RESULT (profit/loss) (Rdow 20=Row 1-Row 6)	20	35,192	24,500	69.6	26,000	28,000	106.12	107.69
	CURRENT INCOME TAX	21	3,241	1,300	40.1	4,000	4,500	307.69	112.50
	DEFERRED INCOME TAX	22	900	900	100.0	900	900	100.00	100.00
	DEFERRED INCOME TAX REVENUE	23	700	700	100.0	800	800	114.29	100.00
	NET PROFIT / LOSS OF THE REPORTING PERIOD (Row 26=Row 20-Row 21-Row 22+Row 23-Row 24-Row 25), of which:	26	31,751	23,000	72.4	21,900	23,400	95.22	106.85
	Other reserves representing fiscal facilities provided by law	28	23,000	16,000	69.6	12,200	15,000	76.25	122.95
	Accounting profit remaining after deduction of amounts from Rows 27, 28, 29, 30, 31 (Row 32= Row 26-(Row 27 to Row 31)>= 0)	32	8,751	7,000	80.0	9,700	8,400	138.57	86.60
	Employee participation in profits of up to 10% of net profit, but not more	33	2,900	2,000	69.0	3,500	4,000	175.00	114.29
	A minimimum of 50% payments to the state or local budget in case of autonomous administrations or dividends to shareholders for national /trading companies and full or majority state-owned capital companies, of which:	34	8,751	7,000	80.0	9,700	8,400	138.57	86.60
a)	- dividends due to the state budget	35	4,640	3,711	80.0	5,143	4,453	138.57	86.60
c)	- dividends due to other shareholders	37	4,111	3,289	80.0	4,557	3,947	138.57	86.60
	SOURCES OF INVESTMENT FINANCING, of which:	46	83,611	71,755	85.8	56,216	109,274	78.34	194.38
	INVESTMENT EXPENSES	49	83,611	71,755	85.8	56,216	109,274	78.34	194.38
	SUBSTANTIATION DATA								
	No. of employees estimated to the end of the year	50	1,415	1,415	100.0	1,415	1,415	100.00	100.00
	Total average number of employees	51	1,415	1,415	100.0	1,415	1,415	100.00	100.00
	Average monthly earnings per employee (lei / person) determined on the basis of wage costs *)	52	5,395	5,589	103.6	5,687	6,300	101.75	110.78
	Average monthly earnings per employee on the basis of salary expenditure recalculated according to the annual State Budget Law **)	53	5,498	5,690	103.5	5,780	6,400	101.58	110.73
	Labour productivity in units of value per total average staff (thousand	54	303	279	92.0	296	317	106.09	107.22
	Labour productivity in units of value per total average staff recalculated according to the Annual State Budget Law	55							
	Labour productivity in physical units per total average staff (quantity of finished products / employee)	56							
	Total expenses at 1000 LEI total revenues (Row 57= (Row 6/Row 1)	57	919	939	102.1	939	938	99.99	99.98
	Outstanding payments	58	0	0		0	0		
	Outstanding receivables	59	22,004	22,004	100.0	20,904	19,859	95.00	95.00

GENERAL MANAGER
EC. IOAN NANI

FINANCIAL DIRECTOR
EC. PAULA COMAN

Operatorul economic ANTIBIOTICE SA IASI

Sediul/Adresa IASI, STR. VALEA LUPULUI NR. 1

Cod unic de înregistrare 1973096

Anexa nr. 2

Presentation of economical and financial indicators included in the Income & Expenditure Budget and their quarterly breakdown

thousand lei

		INDICATORS	Row no.	Estimations in the previous year (2019) Approved: As per GD/Common order	Estimations in the previous year (2019) Approved: As per C.A. decision	Estimations in the previous year (2019) Achieved	Proposals curent year (2020) Approved: As per GD/Common order	Proposals curent year (2020) Approved: IEB 2020	Proposals curent year (2020) Achieved on 30.06.2020	Adjustment proposals for current year (2020)	%	%	of which: Q I	Q II	Q III	Q IV
0	1	2	3	4	4a	5	6	6a	7	8	9=8/5x100	10=8/6ax100	11	12	13	14
I.		TOTAL INCOME (Row 1=Row 2+Row 22)	1		405,305	407,781		434,463	181,793	400,000	98%	92%	90,420	181,793	264,271	400,000
	1	Total operating income (Row 2=Row 3+Row 8+Row 9+Row 12+Row 13+Row 14), of which:	2		397,123	401,939		428,418	179,246	394,300	98%	92%	89,153	179,246	259,961	394,300
		a) of the production sold (Row 3=Row 4+Row 5+Row 6+Row 7), of which:	3		324,635	308,224		347,266	119,302	299,100	97%	86%	54,425	119,302	182,724	299,100
		a1) sale of the products	4		324,426	307,288		346,596	118,910	298,361	97%	86%	54,186	118,910	182,144	298,361
		a2) provided services	5		127	776		567	215	508	65%	90%	96	215	377	508
		a3) royalty and rent	6		82	160		103	177	231	144%	224%	143	177	203	231
		b) sale of goods	8		78,860	82,423		87,938	27,468	78,600	95%	89%	19,445	27,468	43,660	78,600
		d) from the production of fixed assets	12		1,848	4,661		3,370	3,296	5,000	107%	148%	892	3,296	3,772	5,000
		e) income related to the cost of production in progress	13		-9,462	4,565		-11,962	26,728	8,900	195%	-74%	14,302	26,728	27,143	8,900
		f) other operating income (Row 15+Row 16+Row 19+Row 20+Row 21), of which:	14		1,242	2,066		1,806	2,452	2,700	131%	150%	89	2,452	2,662	2,700
		f5) other income	21		1,242	2,066		1,806	2,452	2,700	131%	150%	89	2,452	2,662	2,700
	2	Financial income (Row 22=Row 23+Row 24+Row 25+Row 26+Row 27), of which:	22		8,182	5,842		6,045	2,547	5,700	98%	94%	1,267	2,547	4,310	5,700
		c) exchange rate differences	25		8,177	5,720		5,461	2,475	5,588	98%	102%	1,224	2,475	4,200	5,588
		d) interest	26		5	8		8	1	4	50%	50%	1	1	2	4
		e) other financial income	27			114		576	71	108	95%	19%	42	71	108	108
II		TOTAL EXPENSES (Row 28=Row 29+Row 130)	28		370,430	372,601		399,271	162,442	375,500	101%	94%	86,228	162,442	246,072	375,500
	1	Operating expenses (Row 29=Row 30+Row 78+Row 85+Row 113), of which:	29		356,786	360,383		384,645	155,464	361,070	100%	94%	83,251	155,464	235,883	361,070
		A. Expenditure on goods and services (Row 30=Row 31+Row 39+Row 45), of which:	30		198,756	190,850		210,956	85,664	196,296	103%	93%	44,611	85,664	123,385	196,296
		A1 Expenditure on stocks (Row 31=Row 32+Row 33+Row 36+Row 37+Row 38), of which:	31		158,225	157,140		173,637	73,262	158,270	101%	91%	39,272	73,262	102,684	158,270
		a) raw material expenses	32		83,643	79,699		87,217	40,691	77,503	97%	89%	20,269	40,691	52,774	77,503
		b) expenditure on consumables, of which:	33		11,177	10,998		11,938	7,488	15,394	140%	129%	3,321	7,488	12,182	15,394
		b1) spare part expenses	34		2,978	2,561		3,066	1,138	2,888	113%	94%	407	1,138	2,188	2,888
		b2) fuel costs	35		2,437	1,973		2,205	697	1,797	91%	81%	406	697	1,197	1,797
		c) expenditure on materials in the nature of inventory items	36		695	697		897	473	1,003	144%	112%	296	473	659	1,003
		d) energy and water costs	37		10,281	11,124		15,014	6,864	12,370	111%	82%	3,789	6,864	8,517	12,370
		e) expenditure on goods	38		52,429	54,622		58,571	17,746	52,000	95%	89%	11,597	17,746	28,552	52,000
		A2 Expenditure on services performed by third parties (Rd.39=Rd.40+Rd.41+Rd.44), of which:	39		4,195	3,831		4,239	1,332	3,614	94%	85%	632	1,332	2,785	3,614
		a) maintenance and repair expenses	40		2,184	1,607		1,755	279	1,273	79%	73%	182	279	949	1,273
		b) rent expenses (Rd.41=Rd.42+Rd.43) of which:	41		525	632		800	234	591	94%	74%	86	234	424	591
		b1) - către operatori cu capital integral/majoritar de stat	42						0	0			0	0	0	0
		b2) - to private-equity operators	43		525	632		800	234	591	94%	74%	86	234	424	591
		c) insurance premiums	44		1,486	1,592		1,684	819	1,750	110%	104%	364	819	1,412	1,750
		A3 Expenses with other services performed by third parties (Row 45=Row 46+Row 47+Row 49+Row	45		36,336	29,879		33,080	11,070	34,412	115%	104%	4,707	11,070	17,916	34,412
		a) cheltuieli cu colaboratorii	46						0	0			0	0	0	0
		b) expenses on fees and charges, of which:	47		468	261		261	261	908	348%	348%	29	261	461	908
		c) protocol, advertising and publicity expenses (Row 50+Row 52), of which:	49		9,264	7,741		7,682	2,169	8,283	107%	108%	405	2,169	3,457	8,283
		c1) protocol expenses, of which:	50		635	1,183		718	309	717	61%	100%	132	309	426	717
		c2) advertising and publicity expenses:	52		8,629	6,558		6,964	1,860	7,566	115%	109%	273	1,860	3,031	7,566
		- product promotion expenses	55		8,629	6,558		6,964	1,860	7,566	115%	109%	273	1,860	3,031	7,566
		d) Sponsorship expenses according to GEO no. 2/2015 (Row 56=Row 57+Row 58+Row 60), of which:	56		1,073	881		648	1,006	1,411	160%	218%	655	1,006	1,154	1,411
		d1) sponsorship expenses in medical and health sector	57		429	188		259	669	836	445%	323%	464	669	784	836
		d2) sponsorship expenses for education, social services and sport, of which:	58		429	429		259	58	293	68%	113%	38	58	90	293
		d3) sponsorship expenses for other actions and activities	60		215	264		130	279	282	107%	217%	153	279	280	282
		e) expenditure on the transport of goods and persons	61		2,848	2,394		2,480	1,248	2,688	112%	108%	322	1,248	1,881	2,688
		f) travel, posting, transfer expenses, of which:	62		2,454	1,268		1,381	78	830	65%	60%	63	78	359	830
		- daily allowance expenses (Row 63=Row 64+Row 65), of which:	63		132	100		132	12	35	35%	27%	8	12	16	35
		g) postal and telecommunications charges	66		595	488		500	215	478	98%	96%	107	215	332	478
		h) bank commissions and similar charges	67		1,433	1,218		1,407	551	1,407	116%	100%	197	551	937	1,407
		i) other expenditure on services rendered by third parties, of which:	68		642	469		924	74	512	109%	55%	39	74	271	512
		i3) expenditure on professional training	71		642	469		924	74	512	109%	55%	39	74	271	512
		j) other expenditure	77		17,559	15,159		17,797	5,468	17,894	118%	101%	2,890	5,468	9,064	17,894
		B Expenses with taxes, fees and similar payments (Row 78=Row 79+Row 80+Row 81+Row 82+Row	78		39,863	46,266		47,265	20,154	37,400	81%	79%	11,047	20,154	27,218	37,400
		f) Expenses with other taxes and duties	84		39,863	46,266		47,265	20,154	37,400	81%	79%	11,047	20,154	27,218	37,400
		C. Staff costs (Row 85=Row 86+Row 99+Row 103+Row 112), of which:	85		96,345	95,703		101,669	49,472	105,100	110%	103.4%	22,551	49,472	77,983	105,100
		C0 Salary related expenses (Row 86=Row 87+ Row 91)	86		90,166	89,586		95,324	46,650	98,602	110%	103%	21,769	45,588	73,049	98,602

0	1	INDICATORS	Row no.	Estimations in the previous year (2019) Approved As per GD/Common order	As per C.A. decision	Achieved	Proposals curent year (2020) Approved As per GD/Common order	IEB 2020	Achieved on 30.06.2020	Adjustment proposals for current year (2020)	%	%	of which: Q I	Q II	Q III	Q IV
0	1	2	3	4	4a	5	6	6a	7	8	9=8/5x100	10=8/6ax100	11	12	13	14
	C1	Salary costs (Row 87=Row 88+Row 89+Row 90), of which:	87		82,932	82,518		87,805	44,502	90,898	110%	104%	20,682	43,454	66,839	90,898
		a) basic wages	88		74,639	74,642		79,415	44,502	81,488	109%	103%	18,895	38,611	59,955	81,488
		b) premiums and other bonuses related to the basic salary (according to the Collective Labor	89		8,293	7,876		8,390	0	9,410	119%	112%	1,787	4,843	6,884	9,410
	C2	Bonuses (Row 91=Row 92+Row 95+Row 96+Row 97+ Row 98), of which:	91		7,234	7,068		7,519	2,149	7,704	109%	102%	1,087	2,134	6,210	7,704
		a) social expenditures provided by art.25 of the Law no. 227/2015 on the Fiscal Code (*, as	92		872	864		884	428	858	99%	97%	208	428	528	858
		b) meal tickets;	95		3,526	3,375		3,799	1,721	4,010	119%	106%	879	1,706	2,846	4,010
		d) expenses on the participation of the employees in the profit obtained in the previous year	97		2,836	2,829		2,836		2,836	100%	100%			2,836	2,836
	C4	Expenditure related to the mandate contract and other management and control bodies,	103		4,149	4,141		4,168	2,821	4,271	103%	102%	305	2,821	3,271	4,271
		a) for directors/directorship	104		2,876	2,843		2,520	1,503	2,549	90%	101%	125	1,503	1,751	2,549
		-fixed component	105		335	335		398	187	404	121%	102%	84	187	295	404
		- variable component	106		2,541	2,508		2,122	1,316	2,145	86%	101%	41	1,316	1,456	2,145
		b) for the Management Board/Supervisory Board, of which:	107		1,078	1,081		1,415	1,202	1,482	137%	105%	122	1,202	1,342	1,482
		-fixed component	108		470	473		528	269	549	116%	104%	122	269	409	549
		- variable component D131	109		608	608		887	933	933	153%	105%	0	933	933	933
		d) for other commissions and committees established by law	111		195	217		233	116	240	111%	103%	58	116	178	240
	C5	Expenses with the contributions due by the employer	112		2,030	1,976		2,177	1,063	2,227	113%	102%	477	1,063	1,663	2,227
		D. Other operating expenses (Row 113=Row 114+Row 117+Row 118+Row 119+Row 120+Row 121), of	113		21,822	27,564		24,755	174	22,275	81%	90%	5,042	174	7,297	22,275
	a)	expenses with increments and penalties (Row 114=Row 115+Row 116), of which:	114		207	78		277	6							0
	e)	expenses with the amortization of tangible and intangible assets	120		27,528	21,723		23,430	11,113	23,500	108%	100%	5,596	11,113	17,113	23,500
	f)	adjustments and depreciations for loss of value and provisions (Row 21=Row 122-Row 125), of	121		-5,913	5,763		1,048	-10,939	-3,308	-57%	-316%	-555	-10,939	-11,807	-3,308
		f1) adjustments and provisions expenses	122		5,101	30,356		35,548	6,138	26,887	89%	76%	4,687	6,138	8,238	26,887
		f1.1) -provisions on employee participation in profit	123		2,900	2,900		2,900		2,000	69%	69%				2,000
		f2) income from provisions and adjustments for impairment or loss of value, of which:	125		11,014	24,593		34,500	17,077	30,195	123%	88%	5,242	17,077	20,045	30,195
		f2.1) from the cancellation of provisions (Row 126=Row 127+Row 128+Row 129), of which:	126		0	24,593		34,500	17,077	30,195	123%	88%	5,242	17,077	20,045	30,195
		- of employee participation in profit	127			2,900		2,900		2,900	100%	100%	0	0	2,900	2,900
		- from impairment of tangible assets and current assets	128			21,693		31,600	17,077	17,145	79%	54%	5,242	17,077	17,145	17,145
2		Financial expenses (Row 130=Row 131+Row 134+Row 137), of which:	**130**		**13,644**	**12,218**		**14,626**	**6,978**	**14,430**	**118%**	**99%**	**2,977**	**6,978**	**10,189**	**14,430**
	a)	interest charges, of which:	131		4,975	4,687		6,328	2,739	5,994	128%	95%	1,399	2,739	4,344	5,994
		a2) related to credits for current activity	133		4,975	4,687		6,328	2,739	5,994	128%	95%	1,399	2,739	4,344	5,994
	b)	exchange rate expenses, of which:	134		7,722	7,268		8,299	3,888	7,712	106%	93%	1,675	3,888	5,344	7,712
		b2) related to credits for current activity	136		7,722	7,268		7,753	3,888	7,712	106%	99%	1,675	3,888	5,344	7,712
	c)	other financial expenses	137		947	263		546	351	724	275%	133%	-96	351	501	724
III		GROSS RESULT (profit/loss) (row 138=Row 1-Row 28)	**138**		**34,875**	**35,180**		**35,192**	**19,351**	**24,500**	**70%**	**70%**	**4,192**	**19,351**	**18,199**	**24,500**
IV		CURRENT CORPORATE TAX	141		780	4,035		3,241	0	1,300	32%	40%	0	0	0	1,300
V		SUBSTANTIATING DATA														
1		Total operating income, of which: (Row 2)	142		397,123	401,939		428,418	179,246	394,300	98%	92%	89,153	179,246	259,961	394,300
2		Total operating expenses, of which: (Row 29)	145		356,786	360,383		384,645	155,464	361,070	100%	94%	83,251	155,464	235,883	361,070
3		Salary expenditure (Row 86), of which: **)	147		90,166	89,586		95,324	46,650	98,602	110%	103%	21,769	45,588	73,049	98,602
5		Average number of employees	149		1,415	1,415		1,415	1,415	1,415	100%	100%	1,415	1,415	1,415	1,415
6	a)	Average monthly earnings per employee (LEI / employee) determined on the basis of salary costs (Row 147/Row 149]/12*1000)	150		5,310	5,276		5,614	5,495	5,807	110%	103%	5,128	5,370	5,736	5,807
	b)	Average monthly earnings per employee (LEI / employee) determined on the basis of salary costs	151		5,092	5,058		5,395	5,444	5,589	110%	104%	5,079	5,319	5,695	5,589
	c)	The average monthly earnings per employee (lei / person) determined on the basis of salary costs,	152		5,088	5,054		5,498	5,251	5,690	113%	103%	5,009	5,251	5,617	5,688
7	a)	Labour productivity in units of value per total average personnel (thousand LEI / employee) (Row	153		281	284		303	127	279	98%	92%	63	127	184	279
		- value =QPF x p	159													
		- share in total operating income = Row 157/Row 2	160													
8		Outstanding payments	161		0	0		0	0	0			0	0	0	0
9		Outstanding receivables, of which:	162		25,680	23,162		22,004	22,600	22,004	95%	100%	22,268	22,600	22,300	22,004
		- from private equity operators	164		25,680	23,162		22,004	22,600	22,004	95%	100%	22,268	22,600	22,300	22,004
10		Credits to finance current activity (the remained balance to be reimbursed)	168		125,000	125,876		130,000	109,986	130,000	103%	100%	121,473	109,986	120,000	130,000
11		Total redistributions / distributions accoring to GEO no.29/2017 from:	169													
		- other reserves	170													
		- retained earnings	171													

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Total income achievement

thousand lei

No.	INDICATORS	Estimations for 2018		%	stimations of the previous year 20		%
		Approved	Achieved	4=3/2	Approved	Achieved	7=6/5
0	1	2	3	4	5	6	7
I.	**Total income (row 1+row 2) , of which:**	360,923	376,902	104.4	405,305	407,781	100.6
1	**Operating income**	357,087	369,521	103.5	397,123	401,939	101.2
2.	**Financial income**	3,836	7,381	192.4	8,182	5,842	71.4

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Annex no.4

Investment and endowment program and financing sources

thousand lei

		INDICATORS	Date of completion of investment	Previous year 2019		Value		
				Approved	Achieved/ Estimated	Current year 2020	2021	2022
0	1	2	3	4	5	6	7	8
I		**INVESTMENT FINANCING SOURCES, of which:**		**92,294**	**62,540**	**71,755**	**56,216**	**109,274**
	1	**Own sources, of which:**		53,528	31,540	39,513	42,774	45,574
		a) - amortization		27,528	21,723	23,513	30,574	30,574
		b) - profit						
		c) - fiscal facilities (art. 20 and 22 of the Law 227/2015)		26,000	9,817	16,000	12,200	15,000
	2	**Allowances from the budget**						
	3	**Bank loans, of which:**		38,766	31,000	32,242	13,442	63,700
		a) - internal		38,766	31,000	32,242	13,442	63,700
		b) - external						
	4	**Other sources, of which: equity**						
		reserves						
II		**INVESTMENT EXPENSES, of which:**		**92,294**	**62,540**	**71,755**	**56,216**	**109,274**
	1	**Investments in progress, of which:**		**59,984**	**41,683**	**33,274**	**9,785**	**12,588**
		a) for the goods which are the private property of the economic operator:						
		Investments in the Research & Development activity	2020	85	86	1,263		
		Investments in new production sites - Creating a production facility Ointments and Suppositories	2020	49,270	34,375	19,544		
		Investments in the modernization of the existing manufacturing sites - Modernization and diversification of the assortment range for Nystatin active substance	2025	233	47	238	7,410	10,213
		Investments in the modernization of existing manufacturing sites - other investments	2020	3,348	3,265	60		
		Investments in Product Quality Control	2020	73	73	1,449		
		Investments in Environmental Protetction	2019	52	52	0		
		Rehabilitation of the industrial platform - Restoration of the lands released following the demolition of the industrial circuit	2019	1,165	0	0		
		Rehabilitation of the industrial platform - Rehabilitation of existing buildings and auxiliary constructions	2020	140	134	161		
		Rehabilitation of the industrial platform - Transport and storage infrastructure and logistics	2020	257	255	1,339		
		Rehabilitation of the industrial platform - Infrastructure for maintenance, production and distribution of utilities - Rehabilitation of external sewerage system	2023	1,398	1,004	3,325	2,375	2,375
		Rehabilitation of the industrial platform - Infrastructure for maintenance, production and distribution of utilities - other investments	2020	2,036	2,045	1,248		
		Rehabilitation of the industrial platform - IT infrastructure	2019	31	31	0		
		Investments in social responsibility projects - Modernization of the gym	2020	932	77	2,707		
		Investments in social responsibility projects - Arranging the "Friendship Park"	2020	652	142	1,940		
		Investments in social responsibility projects - Investments for the modernization of the interior and exterior environment of the company	2019	265	50	0		
		Investments in social responsibility projects - other investments	2019	47	47	0		
	2	**New investments, of which:**		**16,837**	**6,736**	**18,180**	**35,411**	**79,111**
		a) for the goods, private property of the economic operator:						
		Investments in the Research & Development activity - Licenses for new products and projects in the development stage	2020	2,936	4,031	6,985	3,088	3,088
		Investments in Research & Development activity - Laboratory equipment	2020	5,122	996	3,652	4,750	4,750
		Investments in new production sites - Site for sterile solutions for injection	2025	0	0	95	2,375	47,500
		Investments in Product Quality Control - Laboratory equipment	2020	3,628	948	837	950	950
		Investments in Environmental Protection - Investments in order to comply with legal requirements and environmental protection	2020	80	29	507	119	119
		Investments in occupational health and safety - Investments in order to comply with legal requirements and improve working conditions	2020	140	140	174	142	142
		Rehabilitation of the industrial platform - Transport and storage infrastructure and logistics - Construction of a finished product warehouse	2022	0	0	1,425	11,875	15,200
		Rehabilitation of the industrial platform - Transport and storage infrastructure and logistics - Extension of raw material warehouse	2022	0	0	475	4,750	4,275
		Rehabilitation of the industrial platform - IT infrastructure - Information system modernization (ERP)	2022	3,215	0	1,425	6,650	2,375
		Rehabilitation of the industrial platform - IT infrastructure - Software for maintenance management	2020	0	0	238	0	0
		Rehabilitation of the industrial platform - IT infrastructure - Human Resources Software and personal access infrastructure	2020	466	0	475	0	0
		Rehabilitation of the industrial platform - IT infrastructure - Modernization of networks and information systems	2020	1,250	592	1,892	712	712
	3	**Investments in existing tangible assets (upgrades), of which:**		**15,463**	**14,121**	**20,301**	**11,020**	**17,575**
		a) for the goods, private property of the economic operator:						
		Investments in the modernization of existing manufacturing sites - Modernization of lines and equipment	2020	3,578	3,320	1,985	4,038	10,450
		Rehabilitation of the industrial platform - Rehabilitation of the lands released after the demolitions - Architectural and urban rehabilitation project of the company's platform	2020	0	0	190	0	0
		Rehabilitation of the industrial platform - Rehabilitation of existing buildings and auxiliary constructions - Modernization of buildings	2020	3,331	3,805	4,683	3,657	3,800
		Human Resources building expansion - expertise + design	2019	140	0			

		INDICATORS	Date of completion of investment	Previous year 2019		Value		
				Approved	Achieved/ Estimated	Current year 2020	2021	2022
		Rehabilitation of the industrial platform - Transport and storage infrastructure and logistics - Modernization of storage spaces and motor vehicle fleet, equipment	2020	6,606	4,572	6,350	2,375	2,375
		Rehabilitation of the industrial platform - Maintenance, production and distribution infrastructure for Utilities - Modernization works of installations / equipment from the Engineering and Service structure	2020	1,808	2,424	5,905	950	950
		Investments in social responsibility projects - Arranging of common spaces throughout the company	2020	0	0	1,188	0	0
	4	Endowment (other acquisitions of property, plant and equipment)						
	5	Repayments of interest rates on investment credits, of which:					7,903	10,298
		a) - internal					7,903	10,298
		b)- external						

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Annex no.5

Measures to improve gross profit and reduce outstanding payments

thousand lei

o.	Measures	Deadline	previous year 2019		current year 2020		2021		2022	
			Estimated / Achieved		Influences (+/-)		Influences (+/-)		Influences (+/-)	
			Gross result (+/-)	Outstanding payments	Gross result	Outstanding payments	Gross result	Outstanding payments	Gross result	Outstanding payments
	1	2	3	4	5	6	7	8	9	10
m I	**Measures to improve gross profit and reduce outstanding**									
1	Measure 1: Increasing the sales of medicinal products	2020	X	X		0	1,500	0	2,000	0
	on the international market	2021	X	X						
		2022	X	X						
	TOTAL Item I		X	X		0	1,500	0	2,000	0
m II	**Reasons diminishing the effect of the measures set out in Item I**									
1	Reason 1: Affecting sales revenue		X	X	-10,680					
	as a result of the pandemic with the SARS-COV 2 virus		X	X						
			X	X						
	TOTAL Item II		X	X	-10,680					
n III	**GENERAL TOTAL Item I + Item II**		35,180	0	-10.680	0	1.500	0	2,000	0

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