

CENTRAL PUBLIC ADMINISTRATION AUTHORITY  
 Trader's name: SC ANTIBIOTICE SA IASI  
 Address/H.Q.: IASI, 1, VALEA LUPULUI STREET  
 Unique Registration Code: 1973096

APPROVED by the MINISTER

## INCOME AND EXPENSES BUDGET FOR 2011

Thousand Lei

			INDEXES	Row no.	Proposals for 2011
0	1		2	3	4
I.			<b>TOTAL INCOMES</b> (rows 2+10+15)	1	294000
	1		<b>Operating revenues, of which:</b>	2	<b>278500</b>
		a)	sold production	3	233000
		b)	Income from merchandises sales	4	42000
		c)	from operation subsidies due to the net turnover, of which:	5	
			subsidies, acc. to legal provisions in force	6	
			transfers, acc. to legal provisions in force	7	
		d)	production of fixed assets	8	1500
		e)	other operating incomes	9	2000
	2		<b>Financial revenues - total, of which:</b>	<b>10</b>	<b>15500</b>
		a)	of financial fixed assets	11	
		b)	of other investments and loans as part of fixed assets	12	
		c)	from interests	13	500
		d)	other financial incomes	14	15000
	3		extraordinary incomes	15	
II.			<b>TOTAL EXPENSES</b> (rows 17 + 48 + 51)	16	271600
	1		<b>Operating expenses, of which</b>	17	<b>241600</b>
		a)	material expenses	18	70488
		b)	other external expenses (energy and water)	19	8000
		c)	goods related expenses	20	28000
		d)	personnel expenses, of which:	21	66963
		di	salaries	22	49062
		dii	social security and welfare expenses and other legal obligations, of which	23	13820
			Expenditures on social insurance contribution	24	10350

			Expenditures on unemployment insurance contribution	25	370
			Expenses on social health insurance contribution	26	3100
			Expenditures on contributions to special funds related to wages fund	27	0
		diii	Other personnel expenses, of wich:	28	4081
			diii.1 - social expenses provided by the Art.21, Law 571/2003 on Tax Code, subsequently amended and supplemented, of which:	29	
			nursery vouchers, acc. to Law 193/2006 with subsequent amendments and additions	30	
			gift vouchers for social expenses acc. to Law 193/2006 with subsequent amendments and additions	31	
			diii.2 - meal tickets	32	3100
			diii.3 - holiday vouchers	33	
		e)	Expenditures with dismissal-related compensatory payments acc. to CCM according to lay-offs programmes	34	
		f)	Expenditure on salaries rights due under court order	35	
		g)	Expenditures with tangible and intangible amortization	36	14000
		h)	Expenditure on external services	37	49118
		h1)	Expenditures on Health Fund according to OMS 928/2010		700
		l)	Other operating expenses, of which:	38	4331
		i1)	mandate contract	39	81
		i2)	protocol expenditures, of which:	40	420
			gift vouchers acc. to the Law 193/ 2006	41	
		i3)	expenses for publicity and advertising, of which:	42	3000
			gift vouchers as expenses for advertising and publicity acc. to the Law 193/2006, subsequently amended and supplemented	43	500
			gift vouchers as expenses for marketing campaigns, market investigation, promotions on existing and new markets acc. to the Law 193/2006, subsequently amended and supplemented	44	
		i4)	Sponsorship expenses	45	830
		i5)	Expenses for the tax for exploitation of mineral resources	46	
		i6)	Expenses with royalties from public goods concession	47	
		2	<b>Financial expenses, of which:</b>	48	30000

	a)	Interests-related expenses	49	4000
	b)	Other financial expenses	50	26000
	3	Extraordinary expenses	51	
III.		GROSS RESULT (profit/loss)	52	22400
IV.		PROFIT TAX	53	4032
V.		ACCOUNTING PROFIT REMAINING AFTER DEDUCTION OF INCOME TAX, of which:	54	18368
	1	Legal reserves	55	430
	2	Coverage of the accounting losses recorded during previous years	56	
	3	Other reserves representing legal tax incentives	57	
	4	Establishment of own funding resources for the projects with co-financing from external loans, also for establishment of necessary resources for payment of capital rates, interests, commissions and other costs related with these external loans	58	
	5	Other allotments provided by law	59	
	6	Accounting profit left after deducting the amounts from the rows 55, 56, 57, 58 and 59	60	17938
	7	Profit sharing of employees up to 10% of the net profit, but no more than an average monthly basic wage of the trader during the reference financial period	61	1400
	8	<i>Minimum 50% payments to the state or local budget (for autonomous administrations), or dividends in case of national societies/companies and of the companies fully or partially controlled by the state</i>	62	16538
	9	The profit non-allotted on the destinations specified at Pts 1 - 8, are allotted to other reserves and form own source of funding	63	
VI.		SOURCES OF INVESTMENT FINANCING, of which:	64	31600
	1	Own sources	65	25332
	2	Unredeemable financing "European Regional Development Fund"	66	6268
	3	Bank loans	67	0
	a)	- domestic loans	68	0
	b)	- foreign loans	69	
	4	Other sources	70	
VII.		INVESTMENT EXPENDITURES of which:	71	31600
	1	Investment related expenditures, including those for the ongoing investments at the end of the year	72	31600
	2	Reimbursement rates for the loans for investments	73	0

		a)	- domestic	74	0
		b)	- foreign	75	
VIII.			RESERVES, of which:	76	430
	1		Legal reserves	77	430
	2		Statutory reserves	78	
	3		Other reserves	79	
IX.			SUBSTANTIATION DATA	80	
	1		Total income	81	294000
	2		Total income related expenses	82	271600
	3		Forecasted number of employees at the end of the year	83	1470
	4		Average total number of employees	84	1465
	5		Wages fund, of which:	85	49062
		a)	Wages fund for the personnel hired by Individual labour contract	86	48802
		b)	Other staff costs	87	260
	6		Average monthly earnings per employee (Lei/person)	88	2776
	7		Labor productivity per total average staff (Lei/person) (row 81/row84, in current prices)	89	200683
	8		Labor productivity per total average staff in comparable prices (Lei/person) (row 81/row 84 x ICP)	90	200683
	9		Labor productivity in physical units per total average staff (physical units/person)	91	
	10		Total expenses/1000 Lei total incomes [(total expenses/total incomes)x1000] = (row 16/row 1) x 1000	92	924
	11		Outstanding payments	93	11880
		a)	Current prices	94	11880
		b)	Comparable prices	95	11880
	12		Outstanding debts	96	60000
		a)	Current prices	97	60000
		b)	Comparable prices	98	60000

The row 52, 4<sup>th</sup> column, (Gross result) is not affected by the current provision related to the profit participation fund of 1,400. Lei.

CHIEF EXECUTIVE OFFICER

Ec. IOAN NANI

FINANCIAL DIRECTOR

Ec. CONSTANTIN NICUTA



